

# Introduction to OTTCP

## Caltech Postdoc Orientation

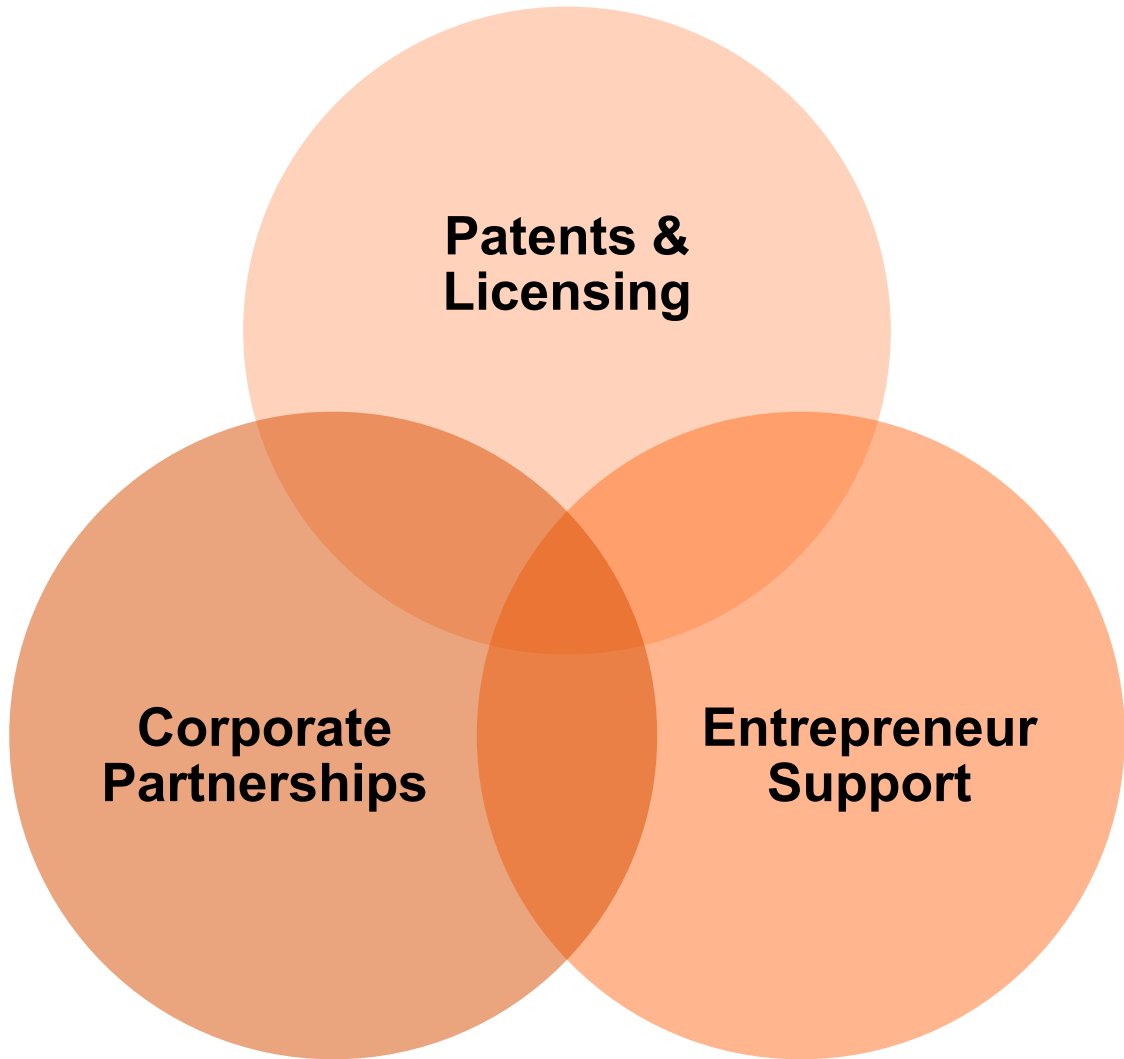
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# OTTCP Primary Functions



# Patents & Licensing

## Patents

- Process invention disclosures
- File provisional patent applications
- Manage patent portfolio and patent prosecution

## Licensing

- Negotiate license agreements for Caltech IP
- Manage existing licenses with startups

## Other IP Agreements

- Material transfer agreements (MTAs) ([mta@Caltech.edu](mailto:mta@Caltech.edu))
- Nondisclosure agreements (NDAs) – email licensing associate directly

# Corporate Partnerships

## Strategic Corporate Partnerships

- Manage long term relationships with strategic partners for multi-year, multi-center commitments
- Connect partners with new areas of faculty research

## Sponsored Research

- Connect prospective partners to faculty and guide discussion
- Work with licensing team, OSR, and others to put new agreements in place

## Corporate Gifts

- Secure corporate gifts (not private philanthropy)
- Negotiate and administer gift agreements

# Entrepreneur Support

## Business Plan

- Provide feedback on business plan
- Review and comment on investor pitches

## Investors and Incubator

- Introduce entrepreneurs to local investors
- Incubator support and introductions local service providers

## Caltech Seed Fund

- Make investments through the Caltech Seed Fund
- Assist in team building with local entrepreneurs

# Resources for Inventors and Aspiring Entrepreneurs

**OTTCP:** (<https://innovation.caltech.edu>)

## Patents & Licensing

- Info sessions 4-5x per year through Caltech Library and the Resnick Sustainability Institute

## Campus Groups

- Caltech Entrepreneurship Club <https://eclub.caltech.edu>
- The Caltech Biotech Club: <http://biotech.caltech.edu>

## New Ventures

- Entrepreneurs in Residence (see website and next slide)
- The Innovation Center (Building 15) has office space for new startups to lease and monthly meetup lunches
- Entrepreneur funding opportunities:
  - Rothenberg Innovation Initiative
  - Gates-Grubstake Fund (pre-company formation)
  - Caltech Seed Fund (early-stage Caltech companies)

# Connecting with OTTCP

<https://innovation.caltech.edu/about-ottcp>

## Directors:

- Hannah Carbone (innovation patents and licensing), x2381
- Case Cortese (innovation, new ventures, entrepreneurship), x4942
- Taylor Lenton (corporate Partnerships), x2518
- Maral Gharib (innovation center), maral@caltech.edu

## EIRs:

- Jay Chiang (life science EIR), jpchiang@caltech.edu
- Julie Schoenfeld (physical sciences EIR), jschoenf@caltech.edu

**MTAs and DTUAs:** mta@caltech.edu

**Not sure?** Email innovation@caltech.edu or call x3066

# Thank You

