

# Introduction to OTTCP

### **Caltech Postdoc Orientation**

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### **OTTCP Primary Functions**

Patents & Licensing

Corporate Partnerships Entrepreneur Support





## **Patents & Licensing**

Patents	<ul> <li>Process invention disclosures</li> <li>File provisional patent applications</li> <li>Manage patent portfolio and patent prosecution</li> </ul>
Licensing	<ul> <li>Negotiate license agreements for Caltech IP</li> <li>Manage existing licenses with startups</li> </ul>
Other IP Agreements	<ul> <li>Material transfer agreements (MTAs) (<u>mta@Caltech.edu</u>)</li> <li>Nondisclosure agreements (NDAs) – email licensing associate directly</li> </ul>



Case Cortese



Hannah Dvorak Carbone Stephen

Chapman



Meimei Dong



Rose Kiser



John Nagarah



Jennifer Shockro Caltech



## **Corporate Partnerships**

Strategic Corporate Partnerships	<ul> <li>Manage long term relationships with strategic partners for multi- year, multi-center commitments</li> <li>Connect partners with new areas of faculty research</li> </ul>
Sponsored Research	<ul> <li>Connect prospective partners to faculty and guide discussion</li> <li>Work with licensing team, OSR, and others to put new agreements in place</li> </ul>
Corporate Gifts	<ul> <li>Secure corporate gifts (not private philanthropy)</li> <li>Negotiate and administer gift agreements</li> </ul>



Taylor Lenton

John Kastanas



Nick Hooper



Clare Yarka

Caltech



## **Entrepreneur Support**

Business Plan	<ul> <li>Provide feedback on business plan</li> <li>Review and comment on investor pitches</li> </ul>
Investors and Incubator	<ul> <li>Introduce entrepreneurs to local investors</li> <li>Incubator support and introductions local service providers</li> </ul>
Caltech Seed Fund	<ul> <li>Make investments through the Caltech Seed Fund</li> <li>Assist in team building with local entrepreneurs</li> </ul>



Maral Gharib Dir. Innovation Center



Mary Beth Campbell EIR



Jay Chiang EIR



Julie Schoenfeld EIR

Caltech



## Resources for Inventors and Aspiring Entrepreneurs

### **OTTCP:** (<u>https://innovation.caltech.edu</u>)

#### **Patents & Licensing**

 Info sessions 4-5x per year through Caltech Library and the Resnick Sustainability Institute

#### **Campus Groups**

- Caltech Entrepreneurship Club <u>https://eclub.caltech.edu</u>
- The Caltech Biotech Club: <a href="http://biotech.caltech.edu">http://biotech.caltech.edu</a>

#### **New Ventures**

- Entrepreneurs in Residence (see website and next slide)
- The Innovation Center (Building 15) has office space for new startups to lease and monthly meetup lunches

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- Entrepreneur funding opportunities:
  - Rothenberg Innovation Initiative
  - Gates-Grubstake Fund (pre-company formation)
  - Caltech Seed Fund (early-stage Caltech companies)



## **Thank You**



