

Introduction to OTTCP

Caltech Postdoc Orientation

Rose Kiser, PhD Assistant Director for Technology Transfer rkiser@caltech.edu





OTTCP Primary Functions

Patents & Licensing

Corporate Partnerships Entrepreneur Support





Patents & Licensing

Patents	 Process invention disclosures File provisional patent applications Manage patent portfolio and patent prosecution
Licensing	 Negotiate license agreements for Caltech IP Manage existing licenses with startups
Other IP Agreements	 Material transfer agreements (MTAs) (<u>mta@Caltech.edu</u>) Nondisclosure agreements (NDAs) – email licensing associate directly



Case Cortese



Hannah Dvorak Carbone Stephen

Chapman



Meimei Dong



Rose Kiser



John Nagarah



Jennifer Shockro Caltech



Corporate Partnerships

Strategic Corporate Partnerships	 Manage long term relationships with strategic partners for multi- year, multi-center commitments Connect partners with new areas of faculty research
Sponsored Research	 Connect prospective partners to faculty and guide discussion Work with licensing team, OSR, and others to put new agreements in place
Corporate Gifts	 Secure corporate gifts (not private philanthropy) Negotiate and administer gift agreements



Taylor Lenton

John Kastanas



Nick Hooper



Clare Yarka

Caltech



Entrepreneur Support

Business Plan	 Provide feedback on business plan Review and comment on investor pitches
Investors and Incubator	 Introduce entrepreneurs to local investors Incubator support and introductions local service providers
Caltech Seed Fund	 Make investments through the Caltech Seed Fund Assist in team building with local entrepreneurs



Maral Gharib Dir. Innovation Center



Mary Beth Campbell EIR



Jay Chiang EIR



Julie Schoenfeld EIR

Caltech



Resources for Inventors and Aspiring Entrepreneurs

OTTCP: (<u>https://innovation.caltech.edu</u>)

Patents & Licensing

 Info sessions 4-5x per year through Caltech Library and the Resnick Sustainability Institute

Campus Groups

- Caltech Entrepreneurship Club <u>https://eclub.caltech.edu</u>
- The Caltech Biotech Club: http://biotech.caltech.edu

New Ventures

- Entrepreneurs in Residence (see website and next slide)
- The Innovation Center (Building 15) has office space for new startups to lease and monthly meetup lunches

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- Entrepreneur funding opportunities:
 - Rothenberg Innovation Initiative
 - Gates-Grubstake Fund (pre-company formation)
 - Caltech Seed Fund (early-stage Caltech companies)



Thank You



