

Office of Technology Transfer and Corporate Partnerships (OTTCP)

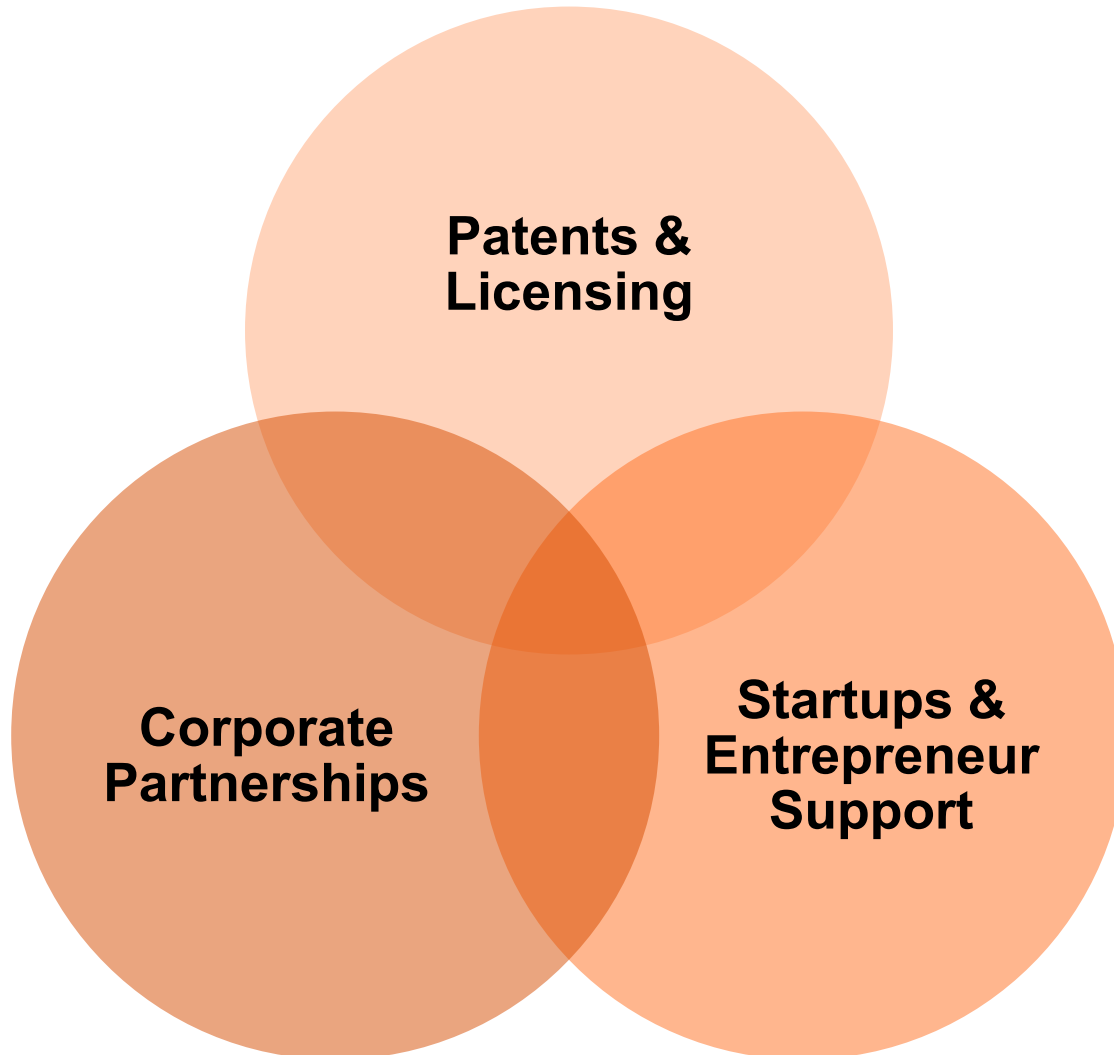
Case Cortese, PhD

Director for Innovation

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Caltech Postdoc Orientation

OTTCP Functions



Patents & Licensing

Patents

- Process invention disclosures
- File provisional patent applications
- Manage patent portfolio and patent prosecution

Licensing

- Negotiate license agreements for Caltech IP
- Manage existing licenses

Other IP Agreements

- Material transfer agreements (MTAs) (mta@Caltech.edu)
- Nondisclosure agreements (NDAs) – email licensing associate directly



Case Cortese



Hannah
Carbone



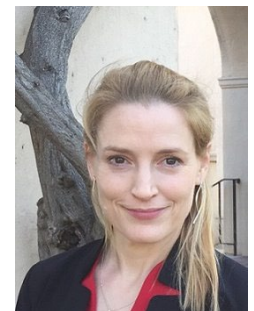
Stephen
Chapman



Meimei Dong



John Nagarah



Jennifer
Shockro

Corporate Partnerships

Strategic Partnerships

- Alliance management with strategic partners for multi-year, multi-center commitments
- Connect partners with new areas of faculty research

Sponsored Research

- Connect prospective partners to faculty and guide discussion
- Work with OSR and OTTCP licensing team to initiate new agreements

Corporate Gifts

- Secure corporate gifts (not foundation or individual philanthropy)
- Negotiate and administer corporate gift agreements



Taylor Lenton



John Kastanas



Nick Hooper



Clare Yarka

Startup Support

Mentoring

- Assist with startup formation
- Review and comment on business plans and investor pitches
- Networking with local entrepreneurs and investors

RI² & Grubstake Programs

- Internal funding programs for research projects with commercial potential (pre-company formation)

Caltech Seed Fund

- Due diligence and deal flow for the Caltech Seed fund
- Make equity investment decisions



Fred Farina
CIO



Case Cortese
Dir, Innovation



Mary Beth Campbell
EIR



Jay Chiang
EIR



Julie Schoenfeld
EIR

Entrepreneurship

Business Plan Competition

- Bill Gross Prize for Entrepreneurship - annual student competition culminating in business pitch event
- Prizes \$10-\$30k (top 3)

CIC Incubator

- Caltech Innovation Center startups can rent office space
- monthly lunches/programming, introductions local service providers

Summer Student Internships

- Bill Gross Interns (support EIR-mentored projects)
- Tim Ryan Interns (for student business ideas)



Maral Gharib
Dir. Innovation Center



CIC
271 S. Chester Ave



Bill Gross Prize for Entrepreneurship

Resources

<https://innovation.caltech.edu>

Patents & Licensing

- Info sessions 4-5x per year through Caltech Library and the Resnick Sustainability Institute

Resnick Sustainability Institute

- <https://resnick.caltech.edu/programs/entrepreneurship>
- Rocket Fund \$25k - \$100k non-equity grants for cleantech and sustainability startups

Campus Groups

- Caltech Entrepreneurship Club <https://eclub.caltech.edu>
- The Caltech Biotech Club: <http://biotech.caltech.edu>

Thank You



OTTCP
innovation.caltech.edu
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