

Office of Technology Transfer and Corporate Partnerships (OTTCP)

Case Cortese, PhD

Director for Innovation

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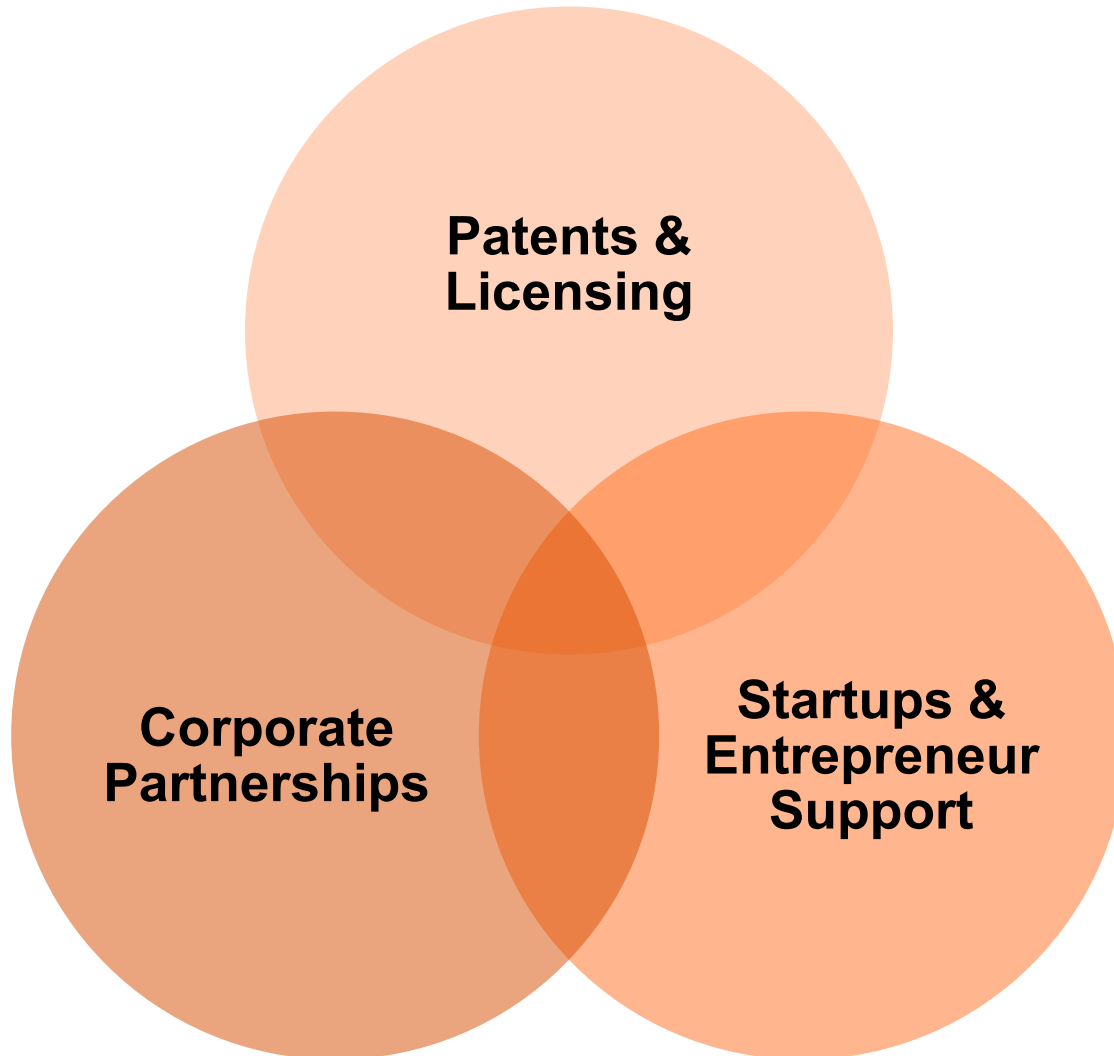
Caltech Postdoc Orientation

Office of Technology Transfer & Corporate Partnerships

Our mission....

....is to drive the transfer of science and engineering knowledge created by our researchers to maximize societal impact by developing partnerships with industry through the creation of new ventures, collaborations with corporations, and transfer of intellectual property while nurturing an entrepreneurial environment.

OTTCP Functions



Patents & Licensing

Patents

- Process invention disclosures
- File provisional patent applications
- Manage patent portfolio and patent prosecution

Licensing

- Negotiate license agreements for Caltech IP
- Manage existing licenses

Other IP Agreements

- Material transfer agreements (MTAs) (mta@Caltech.edu)
- Nondisclosure agreements (NDAs) – email licensing associate directly



Case
Cortese



Hannah
Carbone



Stephen
Chapman



Meimei
Dong



John
Nagarah



Jennifer
Shockro



Justin
Hilf

Corporate Partnerships

Strategic Partnerships

- Alliance management with strategic partners for multi-year, multi-center commitments
- Connect partners with new areas of faculty research

Sponsored Research

- Connect prospective partners to faculty and guide discussion
- Work with OSR and OTTCP licensing team to initiate new agreements

Corporate Gifts

- Secure corporate gifts (not foundation or individual philanthropy)
- Negotiate and administer corporate gift agreements



Taylor Lenton



Gorana Kolar



Nick Hooper



Clare Yarka

Startup Support

Mentoring

- Assist with startup formation
- Review and comment on business plans and investor pitches
- Networking with local entrepreneurs and investors

RI² & Grubstake Programs

- Internal funding programs for research projects with commercial potential (pre-company formation)

Caltech Seed Fund

- Due diligence and deal flow for the Caltech Seed fund
- Make equity investment decisions



Fred Farina
CIO



Case Cortese
Director for Innovation



Mary Beth Campbell
EIR



Arman Bernardi
EIR

Entrepreneurship

Business Plan Competition

- Bill Gross Prize for Entrepreneurship - annual student competition culminating in business pitch event
- Prizes \$10-\$30k (top 3)

CIC Incubator

- Caltech Innovation Center startups can rent office space
- monthly lunches/programming, introductions local service providers

Summer Student Internships

- Bill Gross Interns (support EIR-mentored projects)
- Tim Ryan Interns (for student business ideas)



Maral Gharib
Dir. Innovation Center



CIC
271 S. Chester Ave



Bill Gross Prize for Entrepreneurship

Resources

<https://innovation.caltech.edu>

Patents & Licensing

- Info sessions 4-5x per year through Caltech Library and the Resnick Sustainability Institute
- Report an Invention
- mta@caltech.edu

Resnick Sustainability Institute

- <https://resnick.caltech.edu/programs/entrepreneurship>
- Rocket Fund \$25k - \$100k non-equity grants for cleantech and sustainability startups

Campus Groups

- Caltech Entrepreneurship Club <https://eclub.caltech.edu>
- The Caltech Biotech Club: <http://biotech.caltech.edu>

Thank You



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